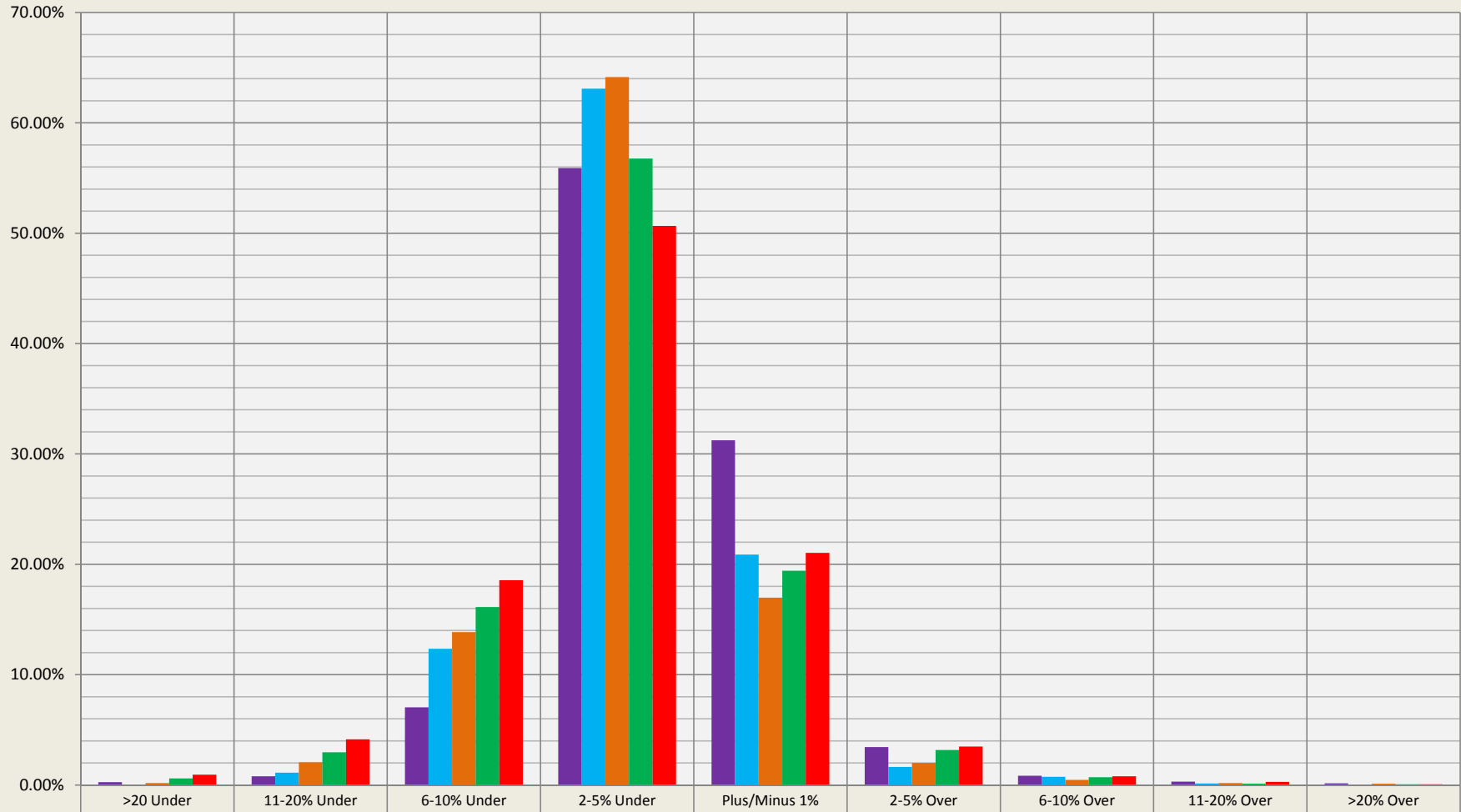


Difference List Price to Sale Price: Impact of How Long Property Listed Before Contract

Sales of Single Family (detached) Houses through Metrolist MLS Only: Excludes New Construction, Banks Sales and HUD Sales



■ 14 or Less Days on Market	0.3%	0.8%	7.0%	55.9%	31.2%	3.4%	0.8%	0.3%	0.2%
■ 15-30 Days on Market	0.0%	1.1%	12.4%	63.1%	20.9%	1.6%	0.7%	0.1%	0.0%
■ 31-61 Days on Market	0.2%	2.1%	13.9%	64.2%	17.0%	2.0%	0.5%	0.2%	0.1%
■ 61-180 Days on Market	0.6%	3.0%	16.1%	56.8%	19.4%	3.2%	0.7%	0.1%	0.1%
■ More than 180 Days on Market	0.9%	4.1%	18.6%	50.7%	21.0%	3.5%	0.8%	0.3%	0.1%