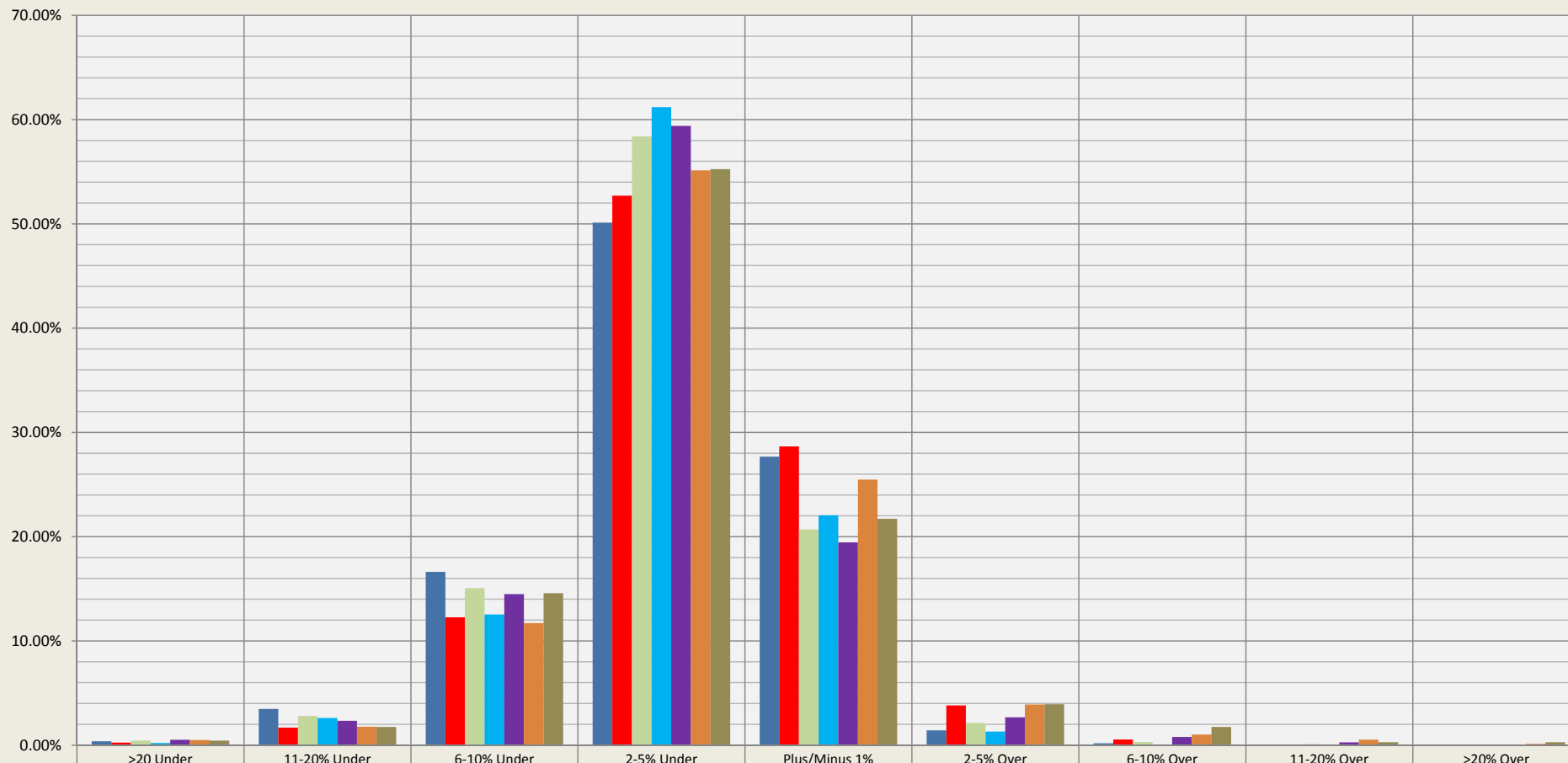


Difference Between List Price and Sale Price: All House Sales 2008-2010

Sales through MLS Only: Excludes New Construction, Bank Owned Houses, & HUD Owned Houses



	>20 Under	11-20% Under	6-10% Under	2-5% Under	Plus/Minus 1%	2-5% Over	6-10% Over	11-20% Over	>20% Over
■ Boulder	0.4%	3.5%	16.6%	50.1%	27.7%	1.4%	0.2%	0.1%	0.1%
■ Longmont	0.2%	1.7%	12.3%	52.7%	28.6%	3.8%	0.5%	0.0%	0.0%
■ Arvada	0.4%	2.8%	15.1%	58.4%	20.7%	2.1%	0.3%	0.1%	0.1%
■ Broomfield	0.2%	2.6%	12.5%	61.2%	22.1%	1.3%	0.1%	0.0%	0.0%
■ Westminster	0.5%	2.3%	14.5%	59.4%	19.5%	2.7%	0.8%	0.3%	0.0%
■ Thornton	0.5%	1.8%	11.7%	55.1%	25.5%	3.9%	1.0%	0.5%	0.1%
■ Northglenn	0.4%	1.7%	14.6%	55.2%	21.7%	3.9%	1.7%	0.3%	0.3%

Compiled by Agents for Home Buyers LLC

www.Agents4HomeBuyers.com

Data Sources: IRES and Metrolist MLS

Based on all sales of single family (detached) homes. Boulder-1613 sales, Longmont-2021 sales, Arvada-2716 sales, Broomfield-1451 sales, Westminster-2133 sales, Thornton-2257, Northglenn-686 sales.

All calculations based on difference between final asking price and net sold price. For all communities other than Boulder and Longmont, net sold price is sold price less any seller concessions.