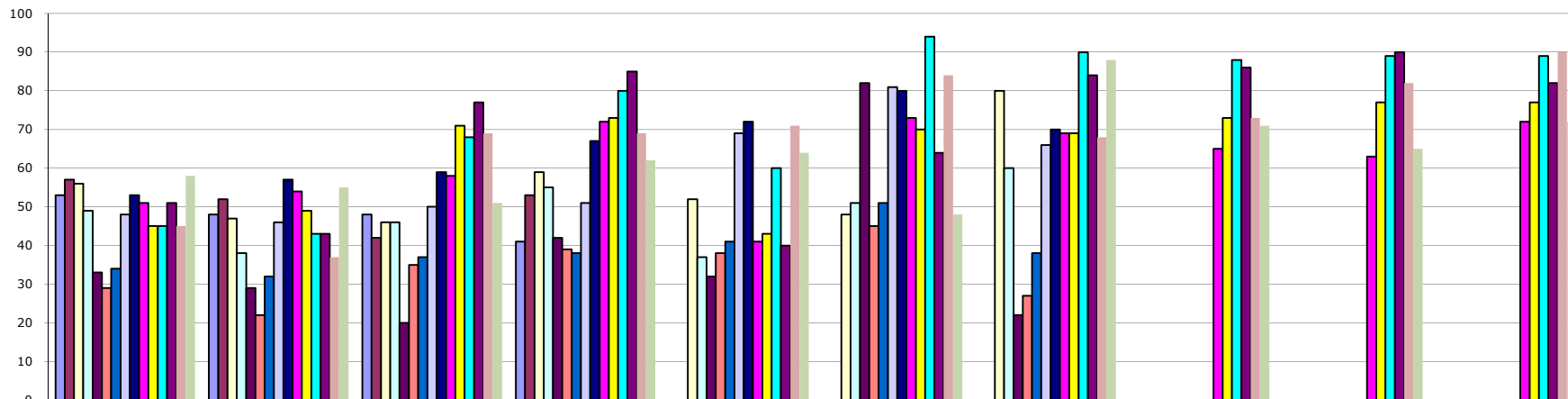


Small Homes Average Days to Contract



	Boulder	Louisville	Lafayette	Longmont	Superior	Erie	Gunbarrel/Niwot	Arvada	Broomfield	Westminster
1995	53	48	48	41						
1996	57	52	42	53						
1997	56	47	46	59	52	48	80			
1998	49	38	46	55	37	51	60			
1999	33	29	20	42	32	82	22			
2000	29	22	35	39	38	45	27			
2001	34	32	37	38	41	51	38			
2002	48	46	50	51	69	81	66			
2003	53	57	59	67	72	80	70			
2004	51	54	58	72	41	73	69	65	63	72
2005	45	49	71	73	43	70	69	73	77	77
2006	45	43	68	80	60	94	90	88	89	89
2007	51	43	77	85	40	64	84	86	90	82
2008	45	37	69	69	71	84	68	73	82	90
2009	58	55	51	62	64	48	88	71	65	72

900-1600 Square Feet
Excluding Basement

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Resale Homes Only
New Homes Excluded